



Summer Newsletter 2009

Visit Our Website

www.WindfallOnline.com

Picture Taking Scanner Is Now Here!!!!



For years our customers have been asking for a data collection device (scanner) that takes pictures. Well, it's finally here! The new Intermec CN50 can scan barcodes and take digital pictures of your entire inventory, then join the two together. This device will be a huge competitive advantage for your sales team and a huge timesaver for your warehouse staff, a win/win for all!

We have spent the last four months integrating the device with Windfall to take advantage of all the new capabilities that it offers. Watch our movie to see all the features:

<http://www.youtube.com/watch?v=uC0WebyuX5s>

For those who can't watch the video due to company restrictions, here is a list of features:

- All Day Battery
- 802.11 b/g WLAN, Bluetooth, Integrated GPS
- Scanner – 1D & 2D Barcodes with Imager
- Windows Mobile 6.1
- Water and Dust Sealed
- 14 to 122 Degrees F Operating Temp.
- Rugged – Tested 5 Foot Drop to Concrete – 26 times
- Camera – 3.1 Megapixel Autofocus Camera with Flash
- Accelerometer – Built in sensors monitor direction of unit

Because of our 12-year relationship with Intermec and thousands of devices sold to our customer base, we have special pricing for this unit due out September 1st. Since the demand is very high, we have preordered 500 devices & accessories to get a quantity price for our customers of **\$1,975.00 per unit/kit**. This includes:

- Device
- Extended Life Battery
- Desktop Adaptor
- Power Cord
- USB Cable
- Screen Protector
- Tethered Stylus
- Windfall Mobile Licensing, Configuration & Support

This “kit” is everything you need to start using the device with Windfall. No additional docks, chargers, etc. are needed.

This pricing is only valid from Aug 1st to Sept 30th, 2009. After these dates, Intermec will take back our pre-order and the costs should be around \$2,300.00 for the same “kit” listed above.

This is a great deal considering our current device sells for \$1,950.00 not including cables, docks, cords, and picture taking capability. Please take advantage of this if you can.

To order devices, just send Joe Bippen (joeb@Assetcontrols.com) an email with a quantity requested and we will get you a formal quote.

Major Windfall Enhancements Coming This Fall

Our support team and customers have given us great ideas for Windfall so now it's time we deliver. The next version of Windfall will have the following enhancements:

1. Customer Internet Access System
 - a. Redesigned look
 - b. View Images in Filter Grid – User will now have

- the ability to display a thumbnail of the image on the inventory listing.
- c. Freeze Column Headers – As users scroll through the inventory, the menu headers will stay fixed.
 - d. Paged View of Inventory – All inventory will be returned in a paged view instead of all inventory on one screen.
 - e. Show Reserved Inventory – Users will be able to see the quantity reserved for a given inventory item.
2. CN50 Support
 - a. Incorporate Picture Taking into Windfall process – The new Intermec CN50 device supports both barcode scanning and picture taking in one device. (See above)
 3. Scanner Software Update
 - a. Ability to do Move Update and Out Updates – Users can collect information for the configurable prompts on a move or an out activity.
 4. Windfall Enhancements
 - a. LIFO/FIFO selection when selecting line items
 - b. Reserving Locations – Users can designate a location for reserving items. All items in that location will then show up as “Reserved” on the web.
 - c. Rename Article Attributes - Users can re-label attributes just like UDF’s in the configuration section. Each article category will be able to have their own labels.
 - d. Idle Asset Integration (See Below)
 5. Windows 7 Support – Windfall will operate on Microsoft’s newest Operating System scheduled to be released this fall.

Windfall To The Rescue



We have been involved with numerous projects this summer with our customers’ involvement. Retail clothing chains, school districts, and “green” companies are tops on the list. We are also working with multiple agents handling one account for national or regional warehousing/inventory management. Movers that have

partnered with other movers (inside or outside their own van line) on large customer projects seem to be doing much better than movers who choose to work alone.

Why Windfall???? Because our solution is what is helping movers make money in today's economy.

“Diversification into portable storage options, office and industrial business, commercial warehousing and distribution all contributed to helping many of you keep your heads above water this season.”

Mark Gray
Movers Search Group
8/3/2009
<http://moverrecruiter.com>

ACI has formed a partnership with IdleAsset to provide yet another service line our customers can offer.



Development between IdleAssets web based system and Windfall has begun and is due for completion this Fall. More to come on this new functionality for Windfall in the fall newsletter.

For more Information on IdleAsset: www.IdleAsset.net

Re-Training Special – Turn-over, new projects, whatever the reason, if you need to get up to speed on all the new functionality that is now in Windfall, we can help. We can come to you or you can come to us for re-training on the system. From now until Oct. 31st all re-trainings will run \$600.00 per day plus travel expenses. What can you do with Windfall?

**Store – Move – Distribute – Consolidate –
Surplus Programs – Disposal Services –
Asset Management – Inventory Controls –
Last Mile Services – Loan Services –
On-Line Offerings & MORE!**

Sales Training – We are offering the same price of \$600.00 per day to come out and train your sales people on how to sell the software and move your business into different service lines.

Windfall Support: Have a support issue, comment, or enhancement idea for the software? Email to Support@AssetControls.com.

Email Upgrade Notices – Our support team will begin sending out emails to all the Windfall administrators with information when a major release is ready to download, along with a details of what is included in that release. Emails will start going out this summer.

Members of Your Staff Not Getting These Newsletters? – Just send their email address to support@assetcontrols.com and we will make sure to add them to the list.

AMSA Involvement

Joe Bippen was elected to the AMSA Supplier Board

Joe (Chairman of Asset Controls, Inc.) will serve as Secretary/Treasurer for a two year term before moving up to Vice Chairman for two years, then Chairman for the remaining two years. The Vice Chairman and Chairman sit on the AMSA Board of Directors.

For more information on the AMSA and Supplier Information:
<http://www.promover.org/content.asp?contentid=10125>

Come See Us

Arpin Convention: Phoenix, AZ Oct. 4th – 8th
SIRVA Convention: San Diego, CA - Oct. 19th – 24th
Atlas Convention: Orlando, FL - Oct. 21st – 24th
UniGroup Convention: Cancelled For 2009
Wheaton Convention: Destin, FL - Nov. 11th – 14th

AMSA Convention: Phoenix, AZ - Feb. 21st – 24th
UniGroup Learning Conf.: St. Louis, MO – Feb. 27 – Mar. 2nd



Using Windfall automation means less paper & forms. Please consider the environment before printing this e-mail.